

MAX DETER

Kiel Institute for the World Economy
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POSITIONS

<i>Post-Doctoral Researcher</i> , Kiel Institute for the World Economy	since 10/2026
<i>Post-Doctoral Researcher</i> , Berlin School of Economics and Potsdam University, Germany	10/2023 - 10/2026
<i>Guest Researcher</i> , Public Economics Department, DIW Berlin, Germany	04/2023 - 01/2025
<i>Post-Doctoral Researcher</i> , Chair of Public Economics, Magdeburg University, Germany	08/2022 - 10/2023

EDUCATION

<i>Dr. rer. pol.</i> , Economics, Wuppertal University	03/2022
<i>Master of Arts</i> , Economics, University of Göttingen, Germany and University of Poitiers, France	05/2017
<i>Bachelor of Arts</i> , Economics and Political Science, University of Göttingen, Germany and Western Washington University, WA, USA	05/2014

RESEARCH STAY

UC Berkeley, invited by Guo Xu	03 - 04/2027
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MEMBERSHIPS, AFFILIATIONS

Berlin School of Economics PhD Admission Committee	2023/24 and 2024/25
BENA Berlin, Chairman of the Executive Board	2024-26

RESEARCH INTERESTS

Political Economy, Public Economics, Economic History, Regional Economics, Labor Economics

WORKING PAPERS

MIGRATION AND INNOVATION: THE IMPACT OF EAST GERMAN INVENTORS ON WEST GERMANY'S TECHNOLOGICAL DEVELOPMENT (joint with [Antonin Bergeaud](#), [Michael Wyrwich](#), and [Maria Greve](#)) [CEPR Discussion Paper](#), *R&R Journal of the European Economic Association*

ORDINARY MEN - SELECTION INTO NAZI-ORGANIZATIONS DURING THE THIRD REICH (joint with [Luis Bosshart](#), [Leander Heldring](#), [Cathrin Mohr](#), and [Matthias Weigand](#)), [NBER Working Paper](#)

REPRESSING VOICE, AMPLIFYING EXIT: STREET-LEVEL EVIDENCE FROM AN AUTOCRACY (joint with [Kalle Kappner](#) and [Hans Lueders](#))

PUBLICATIONS

NETWORKS OF DISSENT: SOCIAL LEADERS AND PROTEST IN AN AUTOCRACY (joint with [Johannes Bugge](#) and [Martin Lange](#)) [BSOE Discussion Paper](#), *accepted at Economic Journal*

HOME SWEET HOME: WORKING FROM HOME AND EMPLOYEE PERFORMANCE DURING THE COVID-19 PANDEMIC IN THE UK (joint with [Sumit Deole](#) and [Yue Huang](#)) *Labour Economics* (2023), 80, 102295

ARE THE SUPPORTERS OF SOCIALISM THE LOSERS OF CAPITALISM? CONFORMISM IN EAST GERMANY AND TRANSITION SUCCESS (joint with [Martin Lange](#)) *European Journal of Political Economy* (2023), 102252

SELECTION, SOCIALIZATION, AND RISK PREFERENCES IN THE FINANCE INDUSTRY: LONGITUDINAL EVIDENCE FOR GERMAN FINANCE PROFESSIONALS (joint with [André van Hoorn](#)) *Journal of Behavioral and Experimental Economics*

HARTZ AND MINDS: HAPPINESS EFFECTS OF REFORMING AN EMPLOYMENT AGENCY, *Journal of Happiness Studies* (2020), 22(4), 1819 – 1838.

RESEARCH IN PROGRESS

ARTIFICIAL AGGLOMERATION: EVIDENCE FROM EAST GERMANY (*joint with [Moritz Hennicke](#) and [Felix Rösel](#)*)

NON-PEER-REVIEWED PUBLICATIONS

[ATTRACTED TO MONEY AND RISK - THE PERSONALITY OF FINANCE PROFESSIONS](#) *LSE Business Review*

[ARE THE SUPPORTERS OF SOCIALISM THE LOSERS OF CAPITALISM?](#) *LSE Business Review*

[KONFORMITÄT IN DER DDR UND LEBENSVERHÄLTNISSE NACH DER WENDE](#) *ifo Dresden Berichtet*

REFEREEING

Quarterly Journal of Economics, Journal of Economic Behavior and Organization, Journal of Population Economics, European Journal of Political Economy

AWARDS AND FUNDING

500 Euro for Joachim R. Frick Memorial Prize at the SOEP User Conference 2022 for best presented paper (*Are the Supporters of Socialism the Losers of Capitalism?*) 07/2022

15,000 Euro DAAD Funding for Studying Abroad at Western Washington University, USA 03/2012

WORKSHOP ORGANIZATION

BSoE Internal Workshop Political Economy 2025

2-day workshop *ChatGPT for Economic Research* with [Ingar Haaland](#) 2024

BENA Workshop *Networking in Academia* 2024

MEDIA APPEARANCE

[Frankfurter Allgemeine Sonntagszeitung](#), [Bundeszentrale für Politische Bildung](#)

CONFERENCES AND SEMINAR PRESENTATIONS

Annual Interdisciplinary WZB-CEPR Conference, Berlin; VfS, Innsbruck; BENA Workshop, Berlin 2026

Urban Economics Conference, Berlin; University of Leipzig (invited) 2025

German Economic Conference, Berlin; PEDD, Münster; BENA, Berlin 2024
Rockwool Foundation Berlin (invited); DIW Brown Bag; Potsdam Brown Bag

ASREC, Milan; CGDE Workshop, Jena; BENA Workshop, Berlin 2023

AEA, Boston; SOEP Conference, Berlin; ZEW Workshop *The German Labor Market in a Globalized World*, EALE, Padova 2022

EEA, Copenhagen; RES, Belfast; EHS, Warwick; IZA Workshop *30 Years after the Iron Curtain* 2021
Canadian Economics Association, Vancouver; ifo Workshop on Political Economy; ifo Workshop on Labor Economics and Social Policy, Dresden; EACES; BeNA Summer Workshop, Berlin; IAB workshop "Perspectives on (Un-)Employment"

SABE, Moscow; IOS Regensburg; KVS New Paper Sessions, Leiden; SOEP Brown Bag Seminar, Berlin 2020

IAREP/SABE, Dublin 2019

SOEPCampus, Cologne; SOEP Conference, Berlin 2018

TEACHING EXPERIENCE

Lecture

Political Economics (Master)	Summer 2024 and 2025
Macroeconomics (Bachelor)	Summer 2027

Exercise

Political Economics (Master)	Summer 2024 and 2025
Urban Economics (Master)	Winter 2023
Government and Allocation (Bachelor)	Winter 2023, 2024
Economic Policy (Bachelor)	Summer 2023
Microeconomics (Bachelor)	Winter 2022, Summer 2023
Employment Theories and Policies (Master)	Winter 2018
Economic Growth (Bachelor)	Summer 2018, Winter 2019
Economic Policy (Bachelor)	Winter 2017

Seminars

Unemployment and Social Security (Bachelor)	Winter 2018
Economic Psychology (Bachelor)	Summer 2018

REFERENCES

[Antonin Bergeaud](#)

CEPR, LSE, and HEC Paris
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[Rainald Borck](#)

Potsdam University
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[Johannes Buggle](#)

University of Innsbruck
Johannes.Buggle@uibk.ac.at

[Leander Heldring](#)

Northwestern University, NBER
leander.heldring@kellogg.northwestern.edu

EARLIER POSITIONS

Student Research Assistant at Chair of Financial Policy (Prof. Robert Schwager), University of Göttingen, Germany	08/2015 - 12/2016
Internship at <i>German Parliament</i> (Committee for Labor and Social Matters), Berlin, Germany	02/2015 - 03/2015
Internship at <i>German Embassy</i> , Accra, Ghana	10/2014 - 12/2014
Internship at <i>RBB Inforadio</i> , Economic Section, Berlin, Germany	08/2013 - 10/2013

COMMUNITY SERVICE

Soccer Referee	01/2014 - 01/2016, since 2025
Buddy Program for Refugee Students at Göttingen University and Wuppertal University	01/2016 - 03/2020
Social Service at <i>Manzini Youth Care</i> , Swaziland	05/2009 - 09/2009

COMPUTER AND LANGUAGE SKILLS

Computer Skills: STATA, QGIS, Overleaf, Python
Languages: German (native), English (fluent), French (advanced)

Last updated: October 15, 2026