

Prof. Dr. Alexander – Nikolai Sandkamp

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PROFESSIONAL PROFILE

Senior Economist with 10+ years' experience in research, quantitative analysis and policy consulting, specializing in international trade and trade policy. Proven track record advising governments and corporates on trade policy, resilience and strategic risks. Combines advanced analytical expertise with stakeholder engagement and project leadership. Regularly briefs decision-makers and the media on complex economic issues. Widely published in leading journals and a recognised contributor to international economic debates.

EDUCATION

University of Munich (LMU)	Munich, Germany
• Dr. oec. publ. (PhD Economics) • Dissertation title: The Trade Effects of Anti-Dumping Duties, Non-Tariff Barriers and Maritime Security: Gravity Applications; supervisor: Prof. Gabriel Felbermayr, PhD	2014 – 2018 Defence: 11.01.2019
The London School of Economics and Political Science (LSE)	London, United Kingdom
• MSc Economics • Summer School "Introduction to Econometrics"	2012 – 2013 July 2011
HEC PARIS	Paris, France
• MSc Managerial and Financial Economics • Energy & Finance Certificate	2011 – 2012
Pembroke College, University of Oxford	Oxford, United Kingdom
• BA (Hons) Economics and Management	2008 – 2011
Abingdon School	Abingdon, United Kingdom
• A-levels: Mathematics, Economics, History, French, German	2006 – 2008

CURRENT AND RECENT POSITIONS

Kiel Institute for the World Economy (IfW)	Kiel, Germany
• Researcher at Research Center for Trade Policy • Advised the European Parliament, federal ministries and industry associations on trade policy. • Acquired and led data-driven projects, delivering actionable recommendations for clients. • Presented findings to banks, industry and government stakeholders. • Communicated insights to leading media outlets across print, television and radio.	since August 2019
University of Kiel (CAU)	Kiel, Germany
• Junior Professor of Economics, in particular Quantitative Trade • Taught courses with 1000+ students, leading a team of 20 teaching assistants. • Supervised PhD candidates and students, guiding projects from ideation to publication. • Published research in leading international peer-reviewed journals.	since July 2019
ifo Institute – Leibniz Institute for Economic Research at the University of Munich	Munich, Germany
• CESifo Network Affiliate • Junior Economist & Economist at ifo Center for International Economics • Provided policy consulting for federal ministries and the European Parliament. • Led teams of research assistants and interns, providing guidance and feedback. • Co-organised a conference with more than 180 participants.	Since April 2022 June 2014 - March 2019

PUBLICATIONS

Articles in peer reviewed journals

- *Striking Evidence: The Impact of Railway Strikes on Competition from Intercity Bus Services in Germany* (with Matthias Beestermöller and Levke Jessen-Thiesen), **Journal of Economic Geography**, 2025
- *A lockdown a day keeps the doctor away: The global effectiveness of non-pharmaceutical interventions in mitigating the Covid-19 pandemic* (with Anthonin Levelu), **CESifo Economic Studies** 69 (4), 2023

- *Cutting through the value chain: The long-run effects of decoupling the East from the West* (with Gabriel Felbermayr and Hendrik Mahlkow), **Empirica** 50, 2023
- *Where has the rum gone? The impact of maritime piracy on trade and transport* (with Vincent Stamer and Shuyao Yang), **Review of World Economics** 158, 2022
- *Different anti-dumping legislations within the WTO: What can we learn from China's varying market economy status?* (with Erdal Yalcin), **Review of International Economics** 29 (5), 2021
- *The trade effects of anti-dumping duties: Evidence from the 2004 EU enlargement*, **Journal of International Economics** 123, 2020
- *The trade effects of anti-dumping duties: Firm-level evidence from China* (with Gabriel Felbermayr), **European Economic Review** 122, 2020
- *Trade protection and the role of non-tariff barriers* (with Luisa Kinzius and Erdal Yalcin), **Review of World Economics** 155, 2019

Articles in non-refereed journals and book chapters

- *EU-China trade relations: Where do we stand, where should we go?* Kiel Policy Brief Nr. 176, 2024
- *Industry Dependency Risk Assessment and Realistic Policies, published in Sustainable? Competitive? The EU's Industrial Autonomy – Facts and Fantasies*, ELF Study 7, 2024
- *Empty shelves made in China* (with Vincent Stamer, Falk Wendorff and Steffen Gans; in German). Kiel Policy Brief Nr. 164, 2023
- *Reshoring by Decree? The Effects of Decoupling Europe from Global Value Chains*, *Intereconomics* 57(6), 2022
- *Hamburger Hafen gesamtwirtschaftlich beurteilen* (with Rolf Langhammer), *Wirtschaftsdienst* 102(11), 2022
- *Cutting through the Value Chain: The Long-Run Effects of Decoupling the East from the West* (with Gabriel Felbermayr and Hendrik Mahlkow), *EconPol Policy Brief* 41, April 2022
- *Kann der Staat es wirklich besser? Neodirigismus am Beispiel des Lieferkettensorgfaltspflichtengesetzes* (with Gabriel Felbermayr), published in *Freies Unternehmertum und staatliche Lenkung – Jahresheft des Wissenschaftlichen Beirats der Stiftung Familienunternehmen*, 2022
- *Antidumpingzölle, Preise und China: Freihandel als Retter in der Not?* (with Gabriel Felbermayr), *WIFO Research Briefs* 12/2021
- *Decoupling Europe* (with Gabriel Felbermayr, Steffen Gans and Hendrik Mahlkow), *Kiel Policy Brief* Nr. 153, 2021
- *The United Kingdom Improves its Negotiation Position* (with Gabriel Felbermayr and Vincent Stamer; in German), *Kiel Policy Brief* Nr. 133, 2020
- *Feindliche Übernahme? Chinas ausländische Direktinvestitionen unter der Lupe* (with Gabriel Felbermayr and Moritz Goldbeck), *ifo Schnelldienst* 72 (08), 2019, 27 – 39
- *China's foreign direct investment: An overview* (with Gabriel Felbermayr and Moritz Goldbeck; in German), *Kiel Policy Brief* Nr. 123, 2019
- *Trumps Importzölle auf Stahl und Aluminium* (with Gabriel Felbermayr), *ifo Schnelldienst* 71(06), 2018, 30-37
- *Chinas Marktwirtschaftsstatus und die Anti-Dumping-Gesetzgebung der EU* (with Erdal Yalcin), *ifo Schnelldienst* 69 (04), 2016, 50-59
- *China's Market Economy Status and European Anti-Dumping Regulation* (with Erdal Yalcin), *CESifo Forum* 17 (1), 2016, 77-85
- *Regulatory Policy Adjustments in Germany's Export Promotion Instruments in Light of Cross-Border Production Chains* (with Erdal Yalcin), *CESifo DICE Report* 14 (2), 2016, 44-54
- *Die Bedeutung von Exportkreditgarantien in unsicheren Absatzmärkten – am Beispiel Deutschlands* (with Erdal Yalcin), *Wirtschaftspolitische Blätter* 4/2015, *Wirtschaftskammer Österreich*, 2015, 751 – 766
- *Nettobeschäftigungseffekt einer Regelungsänderung bei den Hermesdeckungen* (with Erdal Yalcin), *ifo Schnelldienst* 68 (13), 2015, 27-37

Working paper

- *Flood Events and Plant Level Trade: A Chinese Experience* (with Jasmin Gröschl), *ifo Working Paper* No. 389, January 2023

Policy consulting

- *Transatlantische Kooperation statt Zollkrieg: Szenarien, Optionen, Lösungsansätze* (with Elisabeth Christen, Gabriel Felbermayr, Hendrik Mahlkow), Study on behalf of the **foundation for family businesses**, May 2025
- *Resilience of Germany's long-term strategy for climate protection* (with Olivier Godardt, Patrick Abel, Eckhardt Bode, Tobias Heimann, Christoph Herrmann, Katrin Kamin, Sonja Peterson; in German), Study by IfW Kiel on behalf of **WPKS Wirtschaftsplattform Klimaschutz**, May 2023
- *Stellungnahme zur Anhörung im Wirtschaftsausschuss des Deutschen Bundestages zum Antrag der Fraktion CDU/CSU „Deutschlands Rohstoffabhängigkeit reduzieren – Neue Rohstoffpartnerschaften auf den Weg bringen, heimische Rohstoffgewinnung stärken“*. **Wirtschaftsausschuss Deutscher Bundestag**. November 2022

- *Economic Evaluation of a Due Diligence Law* (**co-project lead**; with Gabriel Felbermayr, Rolf Langhammer, Christoph Herrmann, and Patricia Trapp), Study by IfW Kiel on behalf of **Gesamtmetall**, 2021, also published as Kieler Beiträge zur Wirtschaftspolitik Nr. 42, 2022
- *Instruments of a strategic foreign economic policy* (with Katrin Kamin, Kerstin Bernoth, Jacqueline Dombrowski, Gabriel Felbermayr, Marcel Fratzscher, Mia Hoffmann, Sebastian Horn, Karsten Neuhoﬀ, Niclas Frederic Poitiers, Malte Rieth, Pauline Weil, Guntram Wolff, Georg Zachmann), Study by IfW Kiel, Bruegel, and DIW Berlin for the **German Federal Foreign Office**, 2021
- *Opportunities and risks of a due diligence law* (**project lead**; with Gabriel Felbermayr, Olivier Godart, and Rolf Langhammer), IfW Study for the **Mechanical Engineering Industry Association**, Frankfurt, 2021
- *Stellungnahme zur Anhörung im Ausschuss „Arbeit und Soziales“ des Deutschen Bundestages zum Antrag der Fraktion DIE LINKE „Sorgfaltspflichtengesetz grundlegend nachbessern – Menschenrechte in Lieferketten wirksam schützen“* (with Gabriel Felbermayr and Rolf Langhammer). **Ausschuss Arbeit und Soziales, Deutscher Bundestag**. May 2021
- *Perspektiven einer erfolgreichen europäischen Handelspolitik im Kontext geopolitischer Herausforderungen* (with Gabriel Felbermayr, Katrin Kamin, Sonali Chowdhry, Julian Hinz, Anna Jacobs and Sandra Kill), IfW Study for the **Austrian Federal Ministry for Digital and Economic Affairs**, 2021
- *Lieferketten in der Zeit nach Corona* (**project lead**; with Gabriel Felbermayr, Steffen Gans and Hendrik Mahlkow), IfW Study for the **Mechanical Engineering Industry Association**, Frankfurt, 2020
- *EU-China trade and investment relations in challenging times* (with Alicia Garcia-Herrero, Guntram Wolff, Jianwei Xu, Niclas Poitiers, Gabriel Felbermayr, Rolf Langhammer and Wan-Hsin Liu), **European Parliament**, Brussels, 2020
- *Megatrends im Welthandel: Die neue Seidenstraße – Wachstumsregion zwischen Europa und Asien* (**project lead**; with Frank Bickenbach, Gabriel Felbermayr, Moritz Goldbeck and Wan-Hsin Liu), **Chamber of Industry and Commerce for Munich and Upper Bavaria**, Munich, 2019
- *The New Anti-Dumping Methodology Proposal in a Comparative Perspective: How to Make it Effective* (with Erdal Yalcin, Gabriel Felbermayr and Sophia Müller), **European Parliament**, 2017 (not published)
- *Reformen der EU-Handelsschutz-Instrumente unter Berücksichtigung des Marktwirtschaftsstatus der Volksrepublik China* (GED Studie) (with Erdal Yalcin and Philipp Lang), **Bertelsmann Foundation**, Gütersloh, 2016
- *New trade rules for China? Opportunities and threats for the EU* (with Erdal Yalcin and Gabriel Felbermayr), **European Parliament's Committee on International Trade**, Brussels, 2016
- *Assessment of the net employment effects of a change in rules on foreign added value in the German Federal government's export credit guarantee scheme (Hermes coverage)* (with Gabriel Felbermayr, Erdal Yalcin and Philipp Lang; in German), **German Federal Ministry for Economic Affairs and Energy**, 2015
- *Ökonomie des Klimawandels – Integrierte ökonomische Bewertung der Instrumente zur Anpassung an den Klimawandel* (with Oliver Schenker, Tim Mennel, Daniel Osberghaus, Beyhan Ekinci, Christian Hengesbach, Christian Kind, Jonas Savelsberg, Walter Kahlenborn, Mareike Buth, Maximilian Peters and Stefan Steyer), **Umweltbundesamt**, Dessau, 2014

Monographs, blog posts & press articles

- *Chinas Autobauer greifen zu alten Zolltricks* (with Gabriel Felbermayr), guest commentary in Frankfurter Allgemeine Zeitung, 2025
- *Gefährdet die Abhängigkeit von Rohstoffen Europas Zukunft?* Bundeszentrale für politische Bildung, 2024
- *Das Lieferkettensorgfaltspflichtengesetz im Kontext der geplanten europäischen Richtlinie*, BMEnet Guide Beschaffungsdienstleister, 2024
- *Challenges of a changing business environment*, The Adriatic – Corporate Brief on Geopolitics and Living, 2023
- *Risiken einer Entkopplung Europas von globalen Wertschöpfungsketten*, BMEnet Guide Beschaffungsdienstleister, 2023
- *EU-Richtlinie belastet Unternehmen und Handel*, Der Mittelstand – das Unternehmermagazin, 5/2022
- *Wie Reeder auf Piraten reagieren* (with Vincent Stamer), guest commentary in Der Volkswirt, Frankfurter Allgemeine Zeitung, 2022
- *Die langfristigen Auswirkungen einer wirtschaftlichen Entkopplung von Ost und West* (with Gabriel Felbermayr and Hendrik Mahlkow), oekonomenstimme.org, 2022
- *Ein Zoll auf russisches Öl ist besser als eine Preisobergrenze* (with Katrin Kamin and Rolf Langhammer), Kiel Focus, 2022
- *The rum is gone! The impact of maritime piracy on trade and transport* (with Vincent Stamer and Shuyao Yang), voxu.org, 2022
- *Antidumping duties, prices and China: Free trade to the rescue!* (with Gabriel Felbermayr), voxu.org, 2021
- *Lieferkettengesetz: Auswirkungen auf den Maschinenbau*, Kiel Focus, 2021
- *Die chinesische Seidenstraßeninitiative: Kann der deutsche Außenhandel profitieren?* (with Moritz Goldbeck), oekonomenstimme.org, 2020
- *Global Trade Protection and the Role of Non-Tariff Barriers* (with Luisa Kinzius and Erdal Yalcin), voxu.org, 2019

- *The Trade Effects of Anti-Dumping Duties, Non-Tariff Barriers and Maritime Security: Gravity Applications*, Dissertation, LMU Munich, Faculty of Economics, 2019, also published as: *The Trade Effects of Anti-Dumping Duties, Non-Tariff Barriers and Maritime Security: Gravity Applications*, ifo Beiträge zur Wirtschaftsforschung, ifo Institute, 2020
- *Europäische Schutzzölle gegen China – Zeit für eine Anpassung* (with Erdal Yalcin), oekonomenstimme.org, 2016

CONFERENCE AND SEMINAR PRESENTATIONS

2024	Kiel University Seminar on Statistics and Econometrics, HWWI Research Seminar (Hamburg Institute of International Economics), USI Lugano Research Seminar (Università della Svizzera italiana Lugano),
2023	Göttinger Workshop Internationale Wirtschaftsbeziehungen (University of Göttingen), CESifo Area Conference Global Economy (ifo Institute, Munich), University of Osnabrück Research Seminar, Göttingen Economics Department Seminar (University of Göttingen), IfW Research Seminar (Kiel Institute for the World Economy), Trier University Research Colloquium, European Trade Study Group Annual Meeting (University of Surrey), German Economic Association VfS Annual Conference (University of Regensburg),
2022	IfW Research Seminar (Kiel Institute for the World Economy), German Economic Association VfS Annual Conference (University of Basel), Justus-Liebig-University Gießen Research Colloquium, Bucharest Economic Analysis and Research Seminar BEARS (National Bank of Romania), Aarhus-Kiel Workshop (Aarhus University),
2021	Global Economic Policy Group Meeting: Politics, Integration and Trade (University of Westminster and University of Hagen, virtual conference), IfW Research Seminar (Kiel Institute for the World Economy),
2020	Economic Geography and International Trade Research Meeting (Kiel Institute for the World Economy, Discussant),
2019	ISGEP Workshop on Trade Policy and Firm Performance (University of Trento), IfW Research Seminar (Kiel Institute for the World Economy), Trier University Research Colloquium, Aarhus-Kiel Workshop (Aarhus University),
2018	IO and Trade Seminar (Ludwig-Maximilians-University Munich), Industrial Organization and Spatial Economics Conference (Higher School of Economics, Saint Petersburg),
2017	Economic Geography and International Trade Research Meeting (ifo Institute, Munich), FIW-wiiw Seminar in International Economics (The Vienna Institute for International Economic Studies), IO and Trade Seminar (Ludwig-Maximilians-University Munich), European Economic Association 32nd Congress (ISCTE-IUL, Lisbon), German Economic Association VfS Annual Conference (University of Vienna),
2016	European Trade Study Group Annual Meeting (Aalto University / Vatt Institute, Helsinki), FIW Research Conference (University of Vienna), ifo Christmas Conference (ifo Institute, Munich),

MEDIA & THOUGHT LEADERSHIP (SELECTION)

Non-scientific presentations:

Association of European Vehicle Logistics (ECG); Association for Supply Chain Management, Procurement and Logistics (BME); Chamber of Commerce (HK) Hamburg; Chamber of Commerce and Industry (IHK) for Munich and Upper Bavaria; Euler Hermes Export Dialogue; Federal Ministry of Agriculture, Food and Regional Identity (BMEL); Federal Ministry of Finance (BMF); Forum Bundesbank; Fürst Fugger Privatbank Aktiengesellschaft; German Mechanical and Plant Engineering Association (VDMA); German Parliament, Committee on Economic Affairs; Gesamtmetall; H.I.G. Capital; Pro-K Industrial Association for Durable Plastic Products and Reusable Systems; Sydbank

Quoted or interviewed in:

ARD; Atlantico; Bild; Bayern 2; Börsenzeitung; BR24; CNBC; CNN; Deutsche Welle; Der Spiegel; Deutschlandfunk; Die Welt; Frankfurter Allgemeine Zeitung; Handelsblatt; MDR; NDR1; n-tv; RBB; RSH; South China Morning Post; SRF; Süddeutsche Zeitung; SWR; Tagesschau.de; The Economist; The Financial Times; The Guardian; The New York Times; WDR 4; ZDF

SCHOLARSHIPS & AWARDS

- Frontiers of Economics in China (FEC) Best Paper Award for outstanding research relating to China at the annual conference of the Canadian Economics Association, 2017
- Dean's List for academic achievement, HEC PARIS, 2012
- Merit-based scholarship, HEC PARIS, 2011
- 800/800 in quantitative section of GRE test, December 2011
- Domus Scholarship, Pembroke College, University of Oxford, 2009 & 2010
- Amongst top ten in first public examinations (Distinction), University of Oxford, 2009

TEACHING

Lectures

- Einführung in die Volkswirtschaftslehre (Introduction to Economics), Bachelor, CAU, Winter 24/25, Winter 23/24, Winter 22/23, Winter 21/22, Winter 20/21
- Reale Außenwirtschaft (International Trade), Bachelor, CAU, Summer 25, Summer 24, Winter 22/23, Winter 21/22, Winter 20/21, Winter 19/20

Seminars

- Empirical Analysis of Trade Policy and other Determinants of International Trade, Master, CAU, Summer 25, Summer 24, Summer 23, Summer 22, Summer 21
- Quality and Multi-Product Firms, Master, CAU, Summer 20
- Aktuelle Fragen der Außenhandelspolitik (Trade Policy), Bachelor, CAU, Summer 25, Summer 24, Summer 23, Summer 22, Summer 21, Summer 20
- Empirische Analyse von Handelspolitik (Empirical Analysis of Trade Policy), Bachelor, CAU, Winter 24/25, Winter 23/24, Winter 22/23, Winter 21/22, Winter 20/21
- Challenges in International Economics, Bachelor, LMU, Winter 17/18

Classes

- Einführung in die Volkswirtschaftslehre (Introduction to Economics), Bachelor, CAU, Winter 19/20

Supervision

- Co-Examiner PhD theses, CAU, since 2021
- Supervision of Bachelor and Master theses, CAU, since 2020
- Supervision of Bachelor thesis, LMU, Winter 2018/19

REFeree ACTIVITY

Journal of International Economics, European Economic Review, Oxford Bulletin of Economics and Statistics, European Journal of Political Economy, Canadian Journal of Economics, Economics Letters, Business and Politics, Review of World Economics, The World Economy, CESifo Economic Studies, Open Economies Review, Empirical Economics, International Economics, Economic Analysis and Policy, Review of International Economics, Economia Politica, Fudan Journal of the Humanities and Social Sciences, Spring Meeting of Young Economists, Hans-Böckler Foundation

Kiel, 15 September 2025